



**Florida Operations Center
Lake Hutto, Florida**

**Commercial Design Services, Inc.
Furniture Proposal**



COMPANY INFORMATION



- Opened in 1986
- Privately Owned
- Showroom warehouse locations in Tampa, Orlando, and Lakeland
Sales personnel in Tampa, Orlando, Lakeland, Sarasota, Ft. Meyers, Daytona, and Destin
- 5805 Barry Road - Tampa, FL 33634
- 640 Douglas Ave Suite 1514 - Altamonte Springs, FL 32714
Phone: 813.886.0580
Fax: 813.884.6200
Federal Tax ID # - 59-2925127
www.cdstampa.com
- Among Tampa's top 100 companies
- Tampa's #1 Contract Furniture Dealer*
*The Business Journal Book of Lists: 2003, 2004, 2005, 2006, and 2007



KEY CONTACTS



STEWART DAVIS - PRESIDENT

Bachelor of Arts, Interior Design, Florida State University
Florida License #:0001112
30 years in Tampa working in Interior Design and Furniture Sales

MICHAEL HEAD - VICE PRESIDENT OF SALES AND MARKETING

Bachelor of Arts, Minor in Marketing
20 years working in direct furniture sales
15 years with CDS
Marketing CDS to all new and existing clients.

LAURIE MOWRY - SALES REPRESENTATIVE

20 years Industry experience
2 years with CDS

LISA JONES - PROJECT MANAGER

Lisa will be responsible for the planning and specification of all furnishings for the project. She will co-ordinate all facets of the project with the Interior Designer and the Client. Lisa has a bachelor of fine arts degree in Interior Design and 4 years experience in residential and commercial design.



KEY CONTACTS



ERICA MONTANEZ - DESIGN - LEAD AP

Bachelor of Arts, Interior Design
Assisting Lisa Jones in Design

STEPHANIE OLENOSKI - DIRECTOR OF INTERIOR DESIGN

Bachelor of Arts, Interior Design
12 years experience as Contract Interior Designer
11 years experience as Director of Design for CDS managing a staff of designers for all CDS locations.

GREG LARSEN - INSTALLATION MANAGER

Greg is responsible for training and accuracy of installation for all CDS projects.

He is hands on during the installation.

Greg will oversee project with the Lead installer at the job site.



ORGANIZATIONAL STRUCTURE



Commercial Design Services, Inc.

20 years in business

Headquarters: 5805 Barry Road Tampa, Florida 33634

Orlando Office: 640 Douglas Avenue Suite 1514 Altamonte Springs, Florida 32714

Primary Market: Primarily Florida, National, some overseas.

State of Incorporation: Florida

For tax purposes, CDS is capable of doing business in 36 States

ETHICS AND INTEGRITY

CDS has built the firm on the values of ethics and integrity. Over the 20 years we have been in business, we have built our client base by treating our customers right. Our workforce adheres to strict policies that are the foundation of our company. These policies are monitored by management to assure quality, ethics, and integrity are maintained.

Our Staff consists of seasoned professionals and our turnover rate is extremely low. CDS stands behind all manufacturers warranties. We make ourselves available to our clients for future services and support, including assisting with future moves, adds and changes to the furniture installations.



DEALERSHIP CAPABILITY



1. Ongoing support:

- Michael Head will be the primary contact for any additional sales and service, along with Lisa Jones who will coordinate the support and installation staff to ensure a successful project.

2. Installation procedures:

- Both the Tampa and Orlando offices have Installation Managers who oversee all projects. Tampa – Greg Larsen, Orlando – Mike Bruton.

3. Installation Crew:

- Our installers are CDS employees. Each project has an installation team leader.

4. Design experience and process:

- Lisa Jones (Project Manager) has a degree in interior design.
Stephanie Olenoski (Interior Design Director) has twelve years of experience as a commercial interior designer.
- Software: CAP, Autocad, Team Design
- Delivery tickets, which are based on the proposal, itemize all items specified and ordered for the project.



SERVICES



From the boardroom to the backroom, CDS has the furniture to meet the needs of your entire facility, including:

Systems furniture that fosters teamwork productivity

Desks that create a lasting impression

Tables designed to accommodate every task

Files and storage components to keep you organized

Seating that will help you work comfortably and efficiently all day long

Project Management

At CDS our staff makes sure your project is on time and on budget. As your future needs change, CDS can reconfigure your workspace, maximize the use of your existing furniture. We will also help you maintain peak functionality.

Programming Services

We work with you and your designer/architect to plan a work environment that is tailored to meet your exact requirements. Aspects of the programming process may include staff interviews, evaluation of work flow and ergonomic surveys.

CAD Services

By using the latest CAD technology, we are better able to help you visualize your new interior and provide 3D modeling components which can be integrated into the architect's Revit model.

Installation Services

Delivering furniture is what other companies do. CDS provides a full force of experienced commercial-systems installers. Polite, professional, pensive, CDS prides itself on going beyond just delivering your furniture. It's about installing the engine to your business.



OFFICE 1



OFFICE 2



WS-1



WS-1A

Mosaic™



WS-2



WS-2A

Mosaic™

